



GLOBAL COMMONS ALLIANCE
A PLAN FOR THE PLANET

ROCKEFELLER
Philanthropy
Advisors

POSITION ANNOUNCEMENT: FUNDRAISING COORDINATOR

The Global Commons Alliance (GCA) seeks a full-time Fundraising Coordinator to support the GCA Steering Committee, Coordination Team, and Investor Collaborative in identifying and garnering additional resources through current and new partners that will support core GCA funding as well as coordinated fundraising efforts of the five core components.

WHO WE ARE

The [Global Commons Alliance \(GCA\)](#) is a growing, powerful and collaborative network of organizations working together to ensure that societies and the global economy thrive, sustained by healthy global commons, on a stable planet.

Our mission is to empower citizens, companies, and countries to become effective stewards of the Global Commons: our life support system – the interconnected Earth systems that are vital for all life and civilization.

We provide cutting-edge science, mechanisms for action and insights that can protect people and planet now and into the future.

Our vision is the triumph of the global commons. We will all thrive and prosper on a stable, resilient planet.

The GCA has three strategic priorities guiding our work over the next three years.

- The first is to create a **mindset shift** by mainstreaming a scientific understanding of humanity's critical dependence on the Global Commons, the existential threat posed by its tipping points based on a new scientific framework outlining safe and just boundaries for people and planet.
- The second is creating **mechanisms for action**, which translate the science for the markets. We're scaling the adoption, implementation and accountability of science-based targets for the Global Commons with companies and cities.



- The third is to **enable systems change** by facilitating convergence of key actors around an equitable and systemic approach. We're providing citizens, cities, companies and countries with detailed tracking of progress across major economic and other critical sectors, shining a light on drivers, progress and blockers of change.

Five core components hold responsibility for implementing the priorities together with GCA partners. They are the [Earth Commission](#), the [Science-Based Targets Network](#), the [Systems Change Lab](#), [Earth HQ](#), and a new Accountability Accelerator.

ROLE AND RESPONSIBILITIES

The GCA seeks a full-time Fundraising Coordinator to support the GCA Steering Committee, Coordination Team, and Investor Collaborative in identifying and garnering additional resources through current and new partners that will support core GCA funding as well as coordinated fundraising efforts of the five core components.

- Conduct deep research to align GCA conversations with prospects' interests and GCA's offerings.
- Build out and maintain a relationship tracking database of prospects divided into relevant, diverse categories.
- Actively pursue likely prospects, tapping relevant members of the larger GCA team particularly Steering Committee and Investor Collaborative members.
- Develop partnership agreements with current partners to contribute to GCA budget support.
- Follow up on suggestions from the Investors Collaborative, Steering Committee, and others to arrange 1:1 conversations.
- Develop tailored support materials for conversations with prospects.
- Facilitate follow-up between prospects and key leaders from the GCA, tailoring virtual or in-person meetings to the prospect's specific interests.
- Work closely with the Investor Collaborative and its Coordinator to ensure timely submission of applications and other documents, and work with fiscal sponsor Rockefeller Philanthropy Advisors to review funder reports as requested.
- Coordinate fundraising efforts with lead fundraisers from all GCA Key Partners to ensure that the fundraising efforts are synergistic.

This position reports to the GCA Coordinator.

EXPERIENCE, CREDENTIALS AND SKILL REQUIREMENTS

The ideal candidate will have 10+ years' applicable experience with a relevant bachelor's degree, a track record of securing 6-7 figure leadership gifts, and experience working with large non-profits and major donors. Candidates will demonstrate the following aptitudes:

- **Fundraising experience:** The GCA has a short pipeline of funding and the current team is in advanced discussions with a range of large funders. The Fundraising Coordinator will play a crucial role in supporting the funding process for all GCA components and work with the team to expand pipeline and close deals.
- **Network credibility:** While the GCA and its components have extensive networks and contacts across the broader sustainability and nature domains, the ideal candidate will bring credibility and trust from key stakeholders.
- **Partnership experience:** The GCA is a network of partners and not an organization, so success in this role will rely on deep experience in brokering, building, and navigating multi-stakeholder partnerships with NGOs, think tanks, companies and international organizations.
- **Entrepreneurial spirit and experience:** While the GCA has been running for three years, things continue to be dynamic and fluid, requiring flexibility and nimbleness. Fundraising for the GCA will require creativity and entrepreneurship, motivated by generating impact and meeting budget goals with the team.

ADDITIONAL INFORMATION

Position type: Full-time consultancy for 12 months with the expectation of extension. Competitive compensation and consultancy contract is provided by Rockefeller Philanthropy Advisors (RPA), the fiscal sponsor of the Global Commons Alliance.

Location: Remote

Please send a brief letter of interest, consulting daily rate, and CV to Tania Charlton Christensen at communications@globalcommons.org noting "GCA Fundraising Coordinator" in the subject field by no later than April 30, 2022.